

Message Text

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PAGE 01 GEORGE 00118 231400Z

50

ACTION ARA-10

INFO OCT-01 EUR-12 ISO-00 EB-07 COME-00 CIAE-00 DODE-00

PM-03 H-01 INR-07 L-02 NSAE-00 NSC-05 PA-01 RSC-01

PRS-01 SP-02 SS-15 USIA-06 TRSE-00 AID-05 NIC-01

AGR-05 CIEP-01 /086 W

----- 009088

R 221720Z JAN 75

FM AMEMBASSY GEORGETOWN

TO SECSTATE WASHDC 792

INFO AMEMBASSY BERLIN

AMEMBASSY BONN

AMEMBASSY BRIDGETOWN

AMEMBASSY KINGSTON

AMEMBASSY PORT OF SPAIN

LIMITED OFFICIAL USE GEORGETOWN 0118

E.O. 11652: N/A

TAGS: ETRD, PFOR, GE, GY

SUBJECT: GDR TRADE OFFICE IN GUYANA

REF: GEORGETOWN 35

1. GOG PRESS HAS CONFIRMED REPORTS THAT THE GDR WILL OPEN A TRADE OFFICE IN GEORGETOWN. FTKS D ARTICLE SPECULATES OPENING IN MARCH OR APRIL THIS YEAR.

2. DURING PAST WEEKEND (JANUARY 18) EMBOFF MET VISITING GDR TRADE REPRESENTATIVE (GEORG BIENK) AT SOCIAL FUNCTION. BIENK VOLUNTEERED REMARK THAT TRADE OFFICE WOULD BE ESTABLISHED. WHEN ASKED ABOUT TIME OF OPENING BIENK HEDGED AND NOTED PROBLEMS WITH QUOTE BUREAUCRATIC UNQUOTE DELAYS. BIENK STATED HE DID NOT RPT NOT THINK HE WOULD BE DIRECTOR OF OFFICE BUT WOULD NOT RPT NOT RULE OUT POSSIBILITY.

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COMMENT: THIS CORROBORATES EARLIER INFO FROM FORMER WEST GERMAN

CHARGE (REFTEL). GUYANA'S RECENT IMPORTS OF GDR ROAD BUILDING EQUIPMENT AND VEHICLES AND ITS REPORTED SALE OF SOME 20,000 LONG TONS SUGAR TO GDR JUSTIFIES ON COMMERCIAL GROUNDS ESTABLISHMENT OF TRADE OFFICE HERE. IF GUYANA HAS SOLD SUGAR TO GDR AT CURRENT WORLD PRICE (380 POUNDS STERLING) EARNINGS FROM THIS ALONE WILL BE OVER DOLS US 17 MILLION. EQUIPMENT PURCHASES FROM GDR ARE IN US DOLS 7-8 MILLION RANGE.
THUS EAST GERMANS HAVE EVERY REASON TO DRUM UP FURTHER EXPORTS TO GUYANA THROUGH RESIDENT STATE TRADING APPARATUS.

KREBS

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TRADE, PRESS COMMENTS, ESTABLISHMENT OF OFFICES
Control Number: n/a
Copy: SINGLE
Draft Date: 22 JAN 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: GolinoFR
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975GEORGE00118
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750025-0988
From: GEORGETOWN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750131/aaaabbaj.tel
Line Count: 71
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION ARA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 75 GEORGETOWN 35
Review Action: RELEASED, APPROVED
Review Authority: GolinoFR
Review Comment: n/a
Review Content Flags:
Review Date: 27 MAY 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <27 MAY 2003 by SmithRJ>; APPROVED <28 MAY 2003 by GolinoFR>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: GDR TRADE OFFICE IN GUYANA
TAGS: ETRD, PFOR, GC, GY, (BIEK, GEORGE)
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006